All Correspondence should be addressed to "The Secretary"

Telephone: 791760/9, 733095/9 Fax: 727524, 706753,797955,797956 Website: www.energy.gov.zw Email: energy@gta.gov.zw



REF! 60 111 5 6 257 2 January 2013

His Excellency Mr. Stefano Moscatelli Ambassador of Italy to Zimbabwe No. 7 Bartholomew Close Greendale Harare.

Dear Sir

MINISTRY OF ENERGY & POWER DEVELOPMENT

Ground Floor Chaminuka Building Cnr. Fourth Street/Central Avenue Private Bag 7758, Causeway HARARE, Zimbabwe

AMBASCIATA D'ITALIA HARARE

REQUEST FOR EXPRESSIONS OF INTEREST FOR THE DEVELOPMENT OF BATOKA HYDRO-ELECTRIC SCHEME ON A BUILD, OPERATE AND TRANSFER (BOT) BASIS

Your Excellency, I am pleased to inform you that Zimbabwe and Zambia have agreed to jointly develop the 1 600MW Batoka Hydro Project on the Zambezi River. The Project is being spearheaded by Zambezi River Authority (ZRA), a Statutory Body jointly owned by the two Governments. ZRA's responsibility is to develop, monitor and maintain new dam sites on Zambezi River.

ZRA is now inviting for Expressions of Interest (EoI) from interested companies and / or consortia with experience in developing large hydropower projects. All interested organizations are expected to respond to the call for EoI on or before the 8th of February 2013. The copy of the advertisement is hereby attached. Executive summary of the 1993 Project feasibility study can be obtained from ZRA's website: www.zaraho.org.zm.

Your Excellency, I am now kindly requesting you to convey this message to all organizations in your good country that have experience in hydro-power development so that they can also participate.

Your, faithfully

Hon. E. S. Mangoma (MP)

MINISTER OF ENERGY AND POWER DEVELOPMENT.



ZAMBEZI RIVER AUTHORITY

www.zaraho.org.zm

T/HORIT

HEAD OFFICE: Kariba House 32 Cha ChaCha Road P.O Box 30233Lusaka Zambia

Telephone: 228401/2, 227970/1 Fax: 227498

e-mail: zaraho@coppernet.zm

HARARE OFFICE:

Club Chambers Baker Avenue P.O Box 630Harare Zimbabwe

Telephone: 704031 Fax: 704035

e-mail : zarahara@mweb.co.zw

KARIBA OFFICE:

Administration Block 21 Lake Drive Pvt. Bag 2001 Kariba Zimbabwe

Telephone: 2605/7 Fax: 2606

e-mail: zarakari@mweb.co.zw

REQUEST FOR EXPRESSIONS OF INTEREST FOR THE DEVELOPMENT OF THE BATOKA GORGE HYDRO-ELECTRIC SCHEME ON A BUILD, OPERATE AND TRANSFER (BOT) BASIS

The Zambezi River Authority (ZRA), a statutory body jointly owned by the Governments of Zambia and Zimbabwe, is mandated by both Governments with responsibility for:

- · the operation and maintenance of Kariba Dam Complex;
- the investigation, development, monitoring and maintenance of new dam sites on the Zambezi River; and
- ensuring the effective and efficient use of waters and other resources of the Zambezi River shared between the two countries.

In line with this mandate, ZRA now seeks to develop the Batoka Gorge Hydroelectric Scheme on the Zambezi River on a BOT basis.

The Batoka Gorge HES is to be located across the boundary between Zambia and Zimbabwe at 18° 1' S 26° 34' E, upstream of the existing 1470MW Kariba Dam hydroelectric scheme. The proposed scheme includes a 181 m high Roller Compacted Concrete gravity arch dam, radial gated crest type spillway, two underground power stations on each side of the river with four 200 MW Francis turbines installed in each, giving a total capacity of 1600 MW for the scheme. The scheme is designed as a run-of-the river scheme with an estimated average energy generation of 8700 GWh/year. The reservoir is fully located within the Batoka Gorge and has a relatively small surface area of 26 km².

ZRA hereby invites Expressions of Interest (EoIs) from interested companies and / or consortia with experience in developing large scale hydropower projects on Build-Operate-Transfer (BOT) basis.

Technical, legal and environmental feasibility studies were carried out in 1993. These will be reviewed during 2013 and will inform the development transaction. An executive summary of the 1993 studies is available on the ZRA web-site or can be obtained from the address below.

Expressions of Interest are to be submitted in English and should include:

- 1. A description of the company's activities (max. 3 pages) during the last 10 years, including information on:
 - Participation in infrastructure projects, with particular emphasis on experience with a Build-Operate-Transfer or similar private sector participation structure,
 - Experience in hydropower design and construction, and
 - Details of any hydropower plants currently in operation,
 - Experience in financing large infrastructure projects, specifically dam and hydropower projects
- 2. Copies of the two most recent audited financial statements.

Further information can be obtained at the address below during office hours from 08:00 to 12:30 and from 14:30 to 16:30 hours local time, not later than one week before closing date.

Hard copies (1 Original and 3 copies) of the Eol's must be delivered to the address below by 16:00 hours on Friday, February 8, 2013.

Chief Executive Officer
Zambezi River Authority
Lusaka 10101, Zambia
Telephone: +260 211 228401/02
Facsimile: +260 211 227498
E-mail: munodawafa@zaraho.org.zm

Only shortlisted firms will be contacted.